

September 29, 2011
Tsukishima Kikai Co., Ltd.

Foshan City (Guangdong, China) Awards Sludge Dryer Contract to Tsukishima Kikai

Tsukishima Kikai Co., Ltd. (President & CEO: Kazuhiko Yamada) announced today that it has received, jointly with BMEI Co., Ltd. (Beijing Machinery and Electricity Institute), a Chinese engineering company based in Beijing, an order for a sewage sludge dryer from Foshan City (Guangdong, China). (Please see attachment for details.)

In Japan, large-scale sewage treatment plants are equipped with sewage dryers and incinerators, by means of which an efficient sludge treatment method is firmly established. On the other hand, China is undergoing rapid urbanization and people are becoming more conscious about pollution control. For this reason, construction of sewage treatment plants is currently being fast-tracked as part of the country's social-infrastructure improvements. As more sewage treatment plants are constructed, an ever greater quantity of sewage sludge is generated, resulting in expanding demand for sewage sludge treatment facilities.

Based on this market background, Tsukishima Kikai has been carrying out operations at sewage treatment facilities in China, mainly with regard to its sludge dryers and sludge incinerators, which occupy the top market share in Japan. The company set up a consortium with BMEI in order to participate in the bidding for the project in Foshan City and made a successful bid for the above-mentioned dryer contract.

Tsukishima Kikai has been focusing on the environment and energy fields and expanding its overseas business based on the mid-term management plan it established and announced in last May. In order to achieve this plan, we will strive to win more orders for environment-related equipment in China, with particular emphasis on sewage sludge treatment facilities.

< Attachment: Details of Received Order >

◇ Customer: Foshan City

◇ Contractor: Tsukishima Kikai & BMEI Consortium

◇ Description: Sludge drying equipment 1 set

*Incl. mechanical & electrical facilities, installation work, and commissioning.

◇ Work Scope of Tsukishima Kikai

1) Design and manufacture of sludge dryer (indirect-heating-type)

2) Sending supervisors for installation and commissioning of sludge dryer.

◇ Photo of sludge dryer



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