

**Investors Meeting
for FY2008 2nd Quarter financial results**

Reference Materials

20th Nov. 2008

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1. Tsukishima Kikai Group consolidated financial summary

(1) Business results and Business estimate(¥ million)

	Sep.2006 results		Sep.2007 results		Mar.2008 results		Sep.2008 results			Mar.2009 (estimate)		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Comparison with Sep.2007	Amount	Ratio	Comparison with Mar.2008
Net sales	24,838	100.0%	27,874	100.0%	77,704	100.0%	25,685	100.0%	(2,189)	79,000	100.0%	1,296
Cost of sales	20,412	82.2%	23,344	83.8%	64,251	82.7%	21,939	85.4%	(1,405)			
Gross profit	4,425	17.8%	4,529	16.2%	13,452	17.3%	3,746	14.6%	(783)			
Selling costs and general administration expenses	5,362	21.6%	4,835	17.3%	10,198	13.1%	4,886	19.0%	51			
Operating income	(937)	(3.8%)	(306)	(1.1%)	3,254	4.2%	(1,140)	(4.4%)	(834)	2,200	2.8%	(1,054)
Non operating income	291	1.2%	531	1.9%	660	0.8%	398	1.5%	(133)			
Non operating expenses	246	1.0%	169	0.6%	343	0.4%	133	0.5%	(36)			
Ordinary income	(892)	(3.6%)	55	0.2%	3,571	4.6%	(875)	(3.4%)	(930)	2,450	3.1%	(1,121)
Special income	-	-	541	1.9%	1,934	2.4%	16	0.1%	(525)			
Special loss	78	0.3%	1,734	6.2%	3,448	4.4%	1,145	4.5%	(589)			
Net income in current period pre-adjustment for tax, etc.	(970)	(3.9%)	(1,137)	(4.1%)	2,057	2.6%	(2,004)	(7.8%)	(867)			
Corporate tax, resident' tax and other taxes	(340)	(1.4%)	(535)	(1.9%)	2,626	3.4%	(826)	(3.2%)	(291)			
Adjustment for corporate and other taxes	-	-	-	-	(1,499)	(1.9%)	-	-	-			
Profit from minority shareholders	(14)	(0.0%)	57	0.2%	103	0.1%	(2)	0.0%	(59)			
Net income in current period	(615)	(2.5%)	(659)	(2.4%)	827	1.1%	(1,174)	(4.6%)	(515)	300	0.4%	(527)
Net income per share in current period	(¥13.53)		(¥14.49)		¥18.18		(¥25.82)		(¥11.33)	¥6.59		(¥11.59)

(2) Major selling cost and general administration expenses(¥ million)

	Sep.2006 results		Sep.2007 results		Mar.2008 results		Sep.2008 results		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Comparison with Sep.2007
Estimation and design cost	717	2.6%	572	2.0%	1,137	1.5%	439	1.7%	(133)
Personal expenses	2,242	8.0%	2,165	7.8%	4,223	5.4%	2,056	8.0%	(109)
Others	2,401	8.6%	2,095	7.5%	4,835	6.2%	2,390	9.3%	295
Total	5,362	19.2%	4,835	17.3%	10,198	13.1%	4,886	19.0%	51

(3) Balance sheet(¥ million)

	Sep.2006		Sep.2007		Mar.2008		Sep.2008		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Comparison with Mar.2008
Current assets	57,715	56.5%	61,048	59.0%	68,442	66.5%	54,915	62.2%	(13,527)
Cash and time deposits	13,664	13.4%	9,709	9.4%	11,774	11.4%	9,787	11.1%	(1,987)
Notes and accounts receivable	28,739	28.2%	28,465	27.5%	39,070	38.0%	24,519	27.8%	(14,551)
Inventories	8,867	8.7%	10,072	9.7%	7,374	7.2%	10,596	12.0%	3,222
Fixed assets	44,370	43.5%	42,337	41.0%	34,483	33.5%	33,388	37.8%	(1,095)
Fixed assets	15,179	14.9%	14,046	13.6%	13,459	13.1%	13,130	14.9%	(329)
Intangible fixed assets	2,480	2.4%	2,525	2.4%	2,401	2.3%	2,143	2.5%	(258)
Investments in securities	24,966	24.5%	23,871	23.1%	16,045	15.6%	15,591	17.7%	(454)
Current liabilities	32,138	31.5%	35,568	34.4%	42,328	41.1%	29,349	33.2%	(12,979)
Note and accounts payable	14,349	14.1%	17,874	17.3%	23,485	22.8%	14,548	16.5%	(8,937)
Short-term loans	1,485	1.5%	1,002	1.0%	856	0.8%	860	1.0%	4
Advanceds received	8,338	8.2%	7,016	6.8%	4,778	4.6%	6,507	7.4%	1,729
Long-term liabilities	18,643	18.2%	17,516	16.9%	13,875	13.5%	13,640	15.4%	(235)
Long-term loans	7,138	7.0%	6,651	6.4%	6,322	6.1%	5,973	6.8%	(349)
Deffered income taxes	4,897	4.8%	4,057	3.9%	834	0.8%	941	1.1%	107
Allowance for retirement benefits	6,260	6.1%	6,457	6.2%	6,291	6.1%	6,381	7.2%	90
Total assets(capital)	51,303	50.3%	50,301	48.7%	46,721	45.4%	45,313	51.3%	(1,408)
Common stock	6,646	6.5%	6,646	6.4%	6,646	6.4%	6,646	7.5%	-
Additional paid-in capital	5,485	5.4%	5,485	5.3%	5,485	5.3%	5,485	6.2%	-
Retained earnings	31,215	30.6%	31,497	30.5%	32,665	31.7%	31,118	35.2%	(1,547)
Net unrealized gains on available-for-sales securities	8,152	8.0%	6,519	6.3%	1,764	1.7%	1,919	2.2%	155
Total liabilities and net assets	102,085	100.0%	103,386	100.0%	102,925	100.0%	88,303	100.0%	(14,622)

(4) Financial indicators

	Sep.2006	Sep.2007	Mar.2008	Sep.2008
Ratio of shareholder's equity	50.3%	48.4%	45.0%	50.9%
ROE(Return on equity)	(2.3%)	(2.6%)	1.7%	(2.5%)
Ratio of ordinary income to total assets	(1.7%)	0.1%	3.2%	0.9%
Turnover of total capital used (Turnover of total asset)	0.49	0.50	0.71	0.54
Ratio of liabilities with interest to net assets	8.4%	7.4%	7.0%	7.7%
Ratio of net income to sales	17.8%	16.2%	17.3%	14.6%
Ratio of selling cost and general administration expenses to sales	21.6%	17.3%	13.1%	19.0%
Ratio of operating income to sales	(3.8%)	(1.1%)	4.2%	(4.4%)
Ratio of ordinary income to sales	(3.6%)	0.2%	4.6%	(3.4%)
Net assets per share	1,125.15	1,098.59	1,018.97	988.63
Net income per share in current period	(13.53)	(14.49)	18.18	(25.82)
Dividend per share	7	7	15	7
Employees	2,123	2,102	2,087	2,039

(5) Cash flows(¥ million)

	Sep.2006	Sep.2007	Mar.2008	Sep.2008
Cash flows from operating activities	(4,201)	2,841	3,987	(983)
Cash flows from investing activities	(5,462)	1,804	1,684	(2,277)
Cash flows from financial activities	4,196	(731)	(1,529)	(729)
Increase/decrease of cash and time deposit	(5,467)	3,914	4,142	(3,989)
The balance of cash and time deposit at the beginning of the period	18,163	11,585	11,585	15,727
Increasing by merger of subsidiary	409	—	—	—
The balance of cash and time deposit at the end of the period	13,104	15,499	15,727	11,737

(6) Business results by segment(¥ million)

	Sep.2007 results		Sep.2008 results			Mar.2008 results		Mar.2009 Beginning estimate		Mar.2009 Latest estimate		
	Amount	Ratio	Amount	Ratio	Comparison with Sep.2007	Amount	Ratio	Amount	Ratio	Amount	Ratio	Comparison with Mar.2008
Orders received	425	100.0%	398	100.0%	(27)	831	100.0%	870	100.0%	835	100.0%	4
Water environmental business	212	49.9%	199	50.0%	(13)	448	53.9%	400	46.0%	400	47.9%	(48)
Industrial business	213	50.1%	199	50.0%	(14)	383	46.1%	470	54.0%	435	52.1%	52
Balance of orders received	866	100.0%	914	100.0%	48	773	100.0%	813	100.0%	818	100.0%	45
Water environmental business	483	55.8%	536	58.6%	53	452	58.5%	457	56.2%	452	55.3%	-
Industrial business	383	44.2%	378	41.4%	(5)	321	41.5%	356	43.8%	366	44.7%	45
Sales	279	100.0%	257	100.0%	(22)	777	100.0%	830	100.0%	790	100.0%	13
* Oversea sales	* 59	21.2%	* 55	21.5%	(4)	* 196	25.1%	* 168	20.2%	* 145	18.4%	(51)
Water environmental business	93	33.3%	115	44.7%	+22	360	46.3%	395	47.6%	400	50.6%	40
Industrial business	186	66.7%	142	55.3%	(44)	417	53.7%	435	52.4%	390	49.4%	(27)
* Oversea sales	* 59	31.7%	* 55	38.7%	(4)	* 196	47.0%	* 168	38.6%	* 145	37.2%	(51)
Operating income	(3)		(11)		(8)	33	100.0%	35	100.0%	22	100.0%	(11)
Ratio of operating income	(1.1%)		(4.3%)		(3.2%)	4.2%		4.2%		2.8%		(1.4%)
Water environmental business	(16)		(12)		4	4	11.0%	10	28.6%	7	31.8%	3
Ratio of operating income	(17.2%)		(10.4%)		6.8%	1.0%		2.5%		1.8%		0.8%
Industrial business	13		1		(12)	29	89.0%	25	71.4%	15	68.2%	(14)
Ratio of operating income	7.0%		0.7%		(6.3%)	6.9%		5.7%		3.8%		(3.1%)

(7) Segment details for water environmental business(¥ billion)

	Sep.2007 results		Sep.2008 results			Mar.2008 results		Mar.2009 Beginning estimate		Mar.2009*Latest estimate		
	Amount	Ratio	金額	構成比	Comparison with Sep.2007	Amount	Ratio	金額	構成比	金額	構成比	Comparison with Mar.2008
Orders received	212	100.0%	199	100.0%	(13)	448	100.0%	400	100.0%	400	100.0%	(48)
Plant & equipment	64	30.2%	87	43.7%	23	173	38.6%	213	53.3%	214	53.5%	41
Life cycle business	57	26.9%	29	14.6%	(28)	141	31.5%	58	14.5%	58	14.5%	(83)
Maintenance	91	42.9%	83	41.7%	(8)	134	29.9%	129	32.3%	128	32.0%	(6)
Balance of orders received	483		536		53	452		457		452		-
Sales	93	100.0%	115	100.0%	22	360	100.0%	395	100.0%	400	100.0%	40
Plant & equipment	40	43.0%	51	44.3%	11	184	51.1%	193	48.9%	191	47.8%	7
Life cycle business	18	19.4%	32	27.8%	14	46	12.8%	79	20.0%	84	21.0%	38
Maintenance	35	37.6%	32	27.8%	(3)	130	36.1%	123	31.1%	125	31.3%	(5)
Operating income	(16)		(12)		4	4		10		7		3

(8) Segment details for industrial business(¥ billion)

	Sep.2007 results		Sep.2008 results			Mar.2008 results		Mar.2009 Beginning estimate		Mar.2009*Latest estimate		
	Amount	Ratio	Amount	Ratio	Comparison with Sep.2007	Amount	Ratio	Amount	Ratio	Amount	Ratio	Comparison with Mar.2008
Orders received	213	100.0%	199	100.0%	(14)	383	100.0%	470	100.0%	435	100.0%	52
Industrial plant & equipment	78	36.6%	86	43.2%	8	145	37.9%	291	61.9%	257	59.1%	112
Sugar/bio	45	21.1%	10	5.0%	(35)	53	13.8%	33	7.0%	19	4.4%	(34)
Incineration	77	36.2%	87	43.7%	10	137	35.8%	119	25.3%	128	29.4%	(9)
Vacuum	6	2.8%	10	5.0%	4	35	9.1%	15	3.2%	19	4.4%	(16)
Others	7	3.3%	6	3.0%	(1)	13	3.4%	12	2.6%	12	2.8%	(1)
Balance of orders received	383		378		(5)	321		356		366		45
Sales	186	100.0%	142	100.0%	(45)	417	100.0%	435	100.0%	390	100.0%	(27)
Industrial plant & equipment	99	53.2%	62	43.7%	(37)	209	50.1%	196	45.1%	155	39.7%	(54)
Sugar/bio	9	4.8%	23	16.2%	14	24	5.8%	67	15.4%	61	15.6%	37
Incineration	69	37.1%	43	30.3%	(26)	160	38.4%	123	28.3%	122	31.3%	(38)
Vacuum	2	1.1%	8	5.6%	6	11	2.6%	37	8.5%	40	10.3%	29
Others	7	3.8%	6	4.2%	(1)	13	3.1%	12	2.8%	12	3.1%	(1)
Operating income	13		1		(12)	29		25		15		(14)